

ISTJ	ISFJ	INFJ	INTJ
ISTP	ISFP	INFP	INTP
ESTP	ESFP	ENFP	ENTP
ESTJ	ESFJ	ENFJ	ENTJ

This list includes both real and fictional people to give you some examples to relate to.

ESTJ

- **E – Extraversion** preferred to introversion: ESTJs often feel motivated by their interaction with people. They tend to enjoy a wide circle of acquaintances, and they *gain* energy in social situations (whereas introverts expend energy)
- **S – Sensing** preferred to intuition: ESTJs tend to be more concrete than abstract. They focus their attention on the details rather than the big picture, and on immediate realities rather than future possibilities
- **T – Thinking** preferred to feeling: ESTJs tend to value objective criteria above personal preference. When making decisions, they generally give more weight to logic than to social considerations.
- **J – Judgment** preferred to perception: ESTJs tend to plan their activities and make decisions early. They derive a sense of control through predictability

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The Rigid Enforcer - The Big Boss - The Strict Regulator

Real

Oliver North

Grover Cleveland

John Rockefeller
David Rockefeller
Pontius Pilate
Judge Judy
Queen Victoria
Alois Hitler

Fictional

Sergeant Hartman (Full Metal Jacket)
Francis Griffin (Family Guy)
Captain Barbosa
Mr. Dursley
Mr. Darling (Peter Pan)
Dwight Schrute (The Office)
Brian Stimpson (Clockwise)
Ms. Minchin

ISTJ

- **I – Introversion** preferred to extraversion: ISTJs tend to be quiet and reserved. They generally prefer interacting with a few close friends rather than a wide circle of acquaintances, and they *expend* energy in social situations (whereas extraverts gain energy)
- **S – Sensing** preferred to intuition: ISTJs tend to be more concrete than abstract. They focus their attention on the details rather than the big picture, and on immediate realities rather than future possibilities.
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The Model Student - The Disciplined Soldier - The Rule Follower
Real

James K. Polk

Evander Holyfield
George Washington
Josef Stalin
Harry S. Truman
Warren Buffett
Thomas (Christ's disciple)
Condoleezza Rice
Queen Elizabeth II
Fictional
Wang Lung (The Good Earth)
Adrian Monk
Ebenezer Scrooge
Calvin's mom (Calvin & Hobbes)
Eeyore
Principal Skinner (The Simpsons)
Inspector Lee (Rush Hour)
Cal Lightman

ESFJ

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- **S – Sensing** preferred to intuition: ESFJs tend to be more concrete than abstract. They focus their attention on the details rather than the big picture, and on immediate realities rather than future possibilities.
- **F – Feeling** preferred to Thinking: ESFJs tend to value personal considerations above objective criteria. When making decisions, they often give more weight to social implications than to logic.
- **J – Judgment** preferred to Perception: ESFJs tend to plan their activities and make decisions early. They derive a sense of control through predictability.

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The Loving Parent - The Compassionate Friend - The Friendly Neighbour

Real

Sarah Palin

Gerald Ford

Terry Bradshaw

Eddy Murphy

Sally Field

Jack Benny

Mary Moore

Jennifer Anniston

Clay Aiken

Dixie Carter

Fictional

Wendy (Peter Pan)

Donald Duck

Molly Weasley

Rabbit (Winnie the Pooh)

Forrest Gump

Nermal (Garfield)

Jar Jar Binks

ISFJ

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Characteristics

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The Loyal Servant - The Dutiful Trustee - The Considerate Acquaintance

Real

Mother Theresa

Kristi Yamaguchi

Robert E. Lee

Alfred, Lord Tennyson

George H.W. Bush

Queen Mary I

William Howard Taft

George Custer

Fictional

Dobby (Harry Potter)

Santa Claus

Sam Gamgee (Lord of the Rings)

Ophelia

David Copperfield

Porky Pig

Thomas the Tank Engine

Sancho Panza

Jon Arbuckle (Garfield)

ESTP

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- **S – Sensing** preferred to intuition: ESTPs tend to be more concrete than abstract. They focus their attention on the details rather than the big picture, and on immediate realities rather than future possibilities.
- **T – Thinking** preferred to feeling: ESTPs tend to rely on objective criteria rather than personal values. When making decisions, they generally give more weight to logic than to social considerations.
- **P – Perception** preferred to judgment: ESTPs tend to withhold judgment and delay important decisions, preferring to "keep their options open" should circumstances change.

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The Action Seeker - The Party Drunk - The Self Promoter

Real

Henry VIII

Ben Roethlisberger

John Madden

Donald Trump

Andrew Jackson

Billy Ray Cyrus

Madonna

John F. Kennedy

James Buchanan

George W. Bush

Simon Peter

Michael J. Fox

Fictional

James Bond

Marty McFly

Bart Simpson

Wario (Super Mario Bros.)

Sonic the Hedgehog

Eddy Brock/Venom

Glenn Quagmire (Family Guy)

Tyler Durden

Fred Flintstone

Biff Tannen

ISTP

- **I – Introversion** preferred to extraversion: ISTPs tend to be quiet and reserved. They generally prefer interacting with a few close friends rather than a wide circle of acquaintances, and they *expend* energy in social situations (whereas extroverts gain energy).
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The Sneaky Spy - The Risk Taker - The Skilled Mechanic

Real

Edmund Hillary

Lance Armstrong

Michael Jordan

Robbie Maddison

James Dean

Tiger Woods

Wayne Gretsky

Bruce Lee

Temple Grandin

Fictional

Santiago (The Old Man and the Sea)

John Rambo

Wolverine

Billy Costigan

Boba Fett
Aragorn
Rocky Balboa
Alastor Moody
Anakin Skywalker
Katniss Everdeen

ESFP

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- **F – Feeling** preferred to thinking: ESFPs tend to value personal considerations above objective criteria. When making decisions, they often give more weight to social implications than to logic.
- **P – Perception** preferred to judgment: ESFPs tend to withhold judgment and delay important decisions, preferring to "keep their options open" should circumstances change.

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The Attention Craver - The Social Butterfly - The Enthusiastic Partygoer

Real

Magic Johnson
Bob Hope
Justin Bieber
Eva Gabor
Zha Zha Gabor
Anna Nicole Smith
Ronald Reagan
Elvis Presley
Miley Cyrus

Fictional

Homer Simpson

Wayne (Wayne's World)

Austin Powers

Scooby-Doo

Jar Jar Binks

Billy Madison

Borat

Remy (Ratatouille)

Lois Griffin

Mr. Bingley

ISFP

- **Introversion (I)** preferred to extraversion: ISFPs tend to be quiet and reserved. They generally prefer interacting with a few close friends rather than a wide circle of acquaintances, and they *expend* energy in social situations (whereas extraverts gain energy).
- **Sensing (S)** preferred to intuition: ISFPs tend to be more concrete than abstract. They focus their attention on the details rather than the big picture, and on immediate realities rather than future possibilities.
- **Feeling (F)** preferred to thinking: ISFPs tend to value personal considerations above objective criteria. When making decisions, they often give more weight to social implications than to logic.
- **Perception (P)** preferred to judgment: ISFPs tend to withhold judgment and delay important decisions, preferring to "keep their options open" should circumstances change.

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The Beauty Seeker - The Peaceful Artist - The Impulsive Hero

Real

Dan Quayle

Bob Dylan

Mozart

Kim Kardashian

Andre Agassi

Michael Jackson

Marie Antoinette

Pablo Picasso

Kanye West

Fictional

Harry Potter

Matthias (Redwall)

Link (The Legend of Zelda)

Jake Sully

Jane Bennett

Huckleberry Finn

Winnie the Pooh

Jenny (Forrest Gump)

Gollum/Smeagol

ENFJ

- **E – Extraversion** preferred to introversion: ENFJs often feel motivated by their interaction with people. They tend to enjoy a wide circle of acquaintances, and they *gain* energy in social situations (whereas introverts expend energy).
- **N – Intuition** preferred to sensing: ENFJs tend to be more abstract than concrete. They focus their attention on the big picture rather than the details, and on future possibilities rather than immediate realities.
- **F – Feeling** preferred to thinking: ENFJs tend to value personal considerations above objective criteria. When making decisions, they often give more weight to social implications than to logic.
- **J – Judgement** preferred to perception: ENFJs tend to plan their activities and make decisions early. They derive a sense of control through predictability.

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The Compassionate Supporter - The Charismatic Leader - The Religion Teacher

Real

Oprah Winfrey
Ralph Nader
Ross Perot
Elizabeth Dole
Mikhail Gorbachev
Dick van Dyke
Martin Luther King
Abraham Maslow
Fictional
Ned Flanders
Bilbo Baggins
Beowulf
Padme Amidala
Kyle Broflovski
Mufasa the lion
Lucy Pevensie (Narnia)
Pocahontas
Ness (Earthbound)

INFJ

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- **N – Intuition** preferred to sensing: INFJs tend to be more abstract than concrete. They focus on the big picture rather than the details, and on future possibilities rather than immediate realities.
- **F – Feeling** preferred to thinking: INFJs tend to value personal considerations above objective criteria. When making decisions, they often give more weight to social implications than to logic.
- **J – Judgment** preferred to perception: INFJs tend to plan their activities and make decisions early. They derive a sense of control through predictability.

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The Insightful Counselor - The Patient Mentor - The Wise Sage

Real

Ghandi

Eleanor Roosevelt

Nathan (prophet of Israel)

Barack Obama

Nelson Mandela

Osama bin Laden

Goeth

Anne Sullivan

Nathaniel Hawthorne

Christopher Paolini

Fictional

Lisa Simpson

Jim Casy (The Grapes of Wrath)

Aslan (Narnia)

Jay Gatsby

Albus Dumbledore

Charles Xavier

Mulan

Mewtwo

ENFP

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- **F – Feeling** preferred to thinking: ENFPs tend to value personal considerations above objective criteria. When making decisions, they often give more weight to social implications than to logic.

- **P – Perception** preferred to judgment: ENFPs tend to withhold judgment and delay important decisions, preferring to "keep their options open" should circumstances change.

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The Charming Advocate - The Colorful Storyteller - The Outgoing Activist

Real

King David

Mark Twain

Dr. Suess

Franz Joseph Haydn

Gerard Arthur Way

Glenn Beck

Michael Moore

M.C. Hammer

Bill Cosby

Bart Baggett

Charles Manson

Fictional

Sara Crewe

Don Quixote

Michael Scott

Peter Griffin

Ash Ketchum (Pokemon)

Ferris Bueller

Casper the friendly ghost

Ariel (The Little Mermaid)

Elizabeth Bennett

INFP

- **I – Introversion** preferred to extraversion: INFPs tend to be quiet and reserved. They generally prefer interacting with a few close friends rather than a wide circle of acquaintances, and they *expend* energy in social situations (whereas extraverts gain energy).^[6]

- **N – Intuition** preferred to sensing: INFPs tend to be more abstract than concrete. They focus their attention on the big picture rather than the details, and on future possibilities rather than immediate realities. ^[7]
- **F – Feeling** preferred to thinking: INFPs tend to value personal considerations above objective criteria. When making decisions, they often give more weight to social implications than to logic.
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The Lovable Romantic - The Fantasy Author - The Sensitive Idealist
Real

Mary (mother of Jesus)

A.A. Milne

Edgar Allan Poe

John Bunyan

Mr. Rogers

Homer

Brain Jacques

J.R.R. Tolkien

Princess Diana

Audrey Hepburn

Bill Watterson

Fictional

Max (Where the Wild Things Are)

Luke Skywalker

Milhouse (The Simpsons)

Christopher Robin

Snow White

Charlie Brown

Frodo Baggins

E.T.

Brian Griffin

ENTJ

- **E – Extraversion** preferred to introversion: ENTJs often feel motivated by their interaction with people. They tend to enjoy a wide circle of acquaintances, and they *gain* energy in social situations (whereas introverts expend energy)
- **N – Intuition** preferred to sensing: ENTJs tend to be more abstract than concrete. They focus their attention on the big picture rather than the details, and on future possibilities rather than immediate realities. They tend to focus on the final product rather than the current task.
- **T – Thinking** preferred to feeling: ENTJs tend to value objective criteria above personal preference. When making decisions, they generally give more weight to logic than to social considerations.
- **J – Judgment** preferred to perception: ENTJs tend to plan their activities and make decisions early. They derive a sense of control through predictability, which to perceptive types may seem limiting. ENTJs often try to predict outcomes and plan accordingly.

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The Confident General - The Business Executive - The Ambitious Workaholic

Real

Newt Gingrich

Rush Limbaugh

Albert Ellis

Napoleon Bonaparte

Julius Caesar

Saddam Hussein

Margaret Thatcher

Benedict Arnold

Sam Walton

Fictional

Zeus

Gilgamesh

Bowser (Super Mario Bros.)

J. Jonah Jameson (Spiderman)

Dr. Evil (Austin Powers)

Eric Cartman

Gary Oak (Pokemon)

Magneto (X-Men)

Norman Osborn

Captain Hook

INTJ

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- **T – Thinking** preferred to feeling: INTJs tend to value objective criteria above personal preference. When making decisions they generally give more weight to logic than to social considerations.
- **J – Judgment** preferred to perception: INTJs tend to plan their activities and make decisions early. They derive a sense of control through predictability, which to perceptive types may seem limiting.

The Super genius Scientist - The Intuitive Visionary - The Determined Strategist

Real

Sigmund Freud

Augustus Caesar

Simon Cowell

Ayn Rand

Dwight Eisenhower

Ulysses S. Grant
Stanley Milgram
Maximilien Robespierre
Hammurabi
Hannibal
Fictional
Stewie Griffin
Mr. Darcy
Emperor Palpatine
Gandalf
Severus Snape
Artemis Fowl
Doc Ock (Spiderman)
John Galt (Atlas Shrugged)

ENTP

- **E – Extraversion** preferred to introversion: ENTPs gain energy through interactions with people or objects in the outside world. They tend to enjoy having a wide circle of acquaintances.
- **N – Intuition** preferred to sensing: ENTPs tend to be more abstract than concrete. They focus their attention on the big picture rather than the details, and on future possibilities rather than immediate realities.
- **T – Thinking** preferred to feeling: ENTPs tend to value objective criteria above personal preference. When making decisions, they generally give more weight to logic than to social considerations.
- **P – Perception** preferred to judgment: ENTPs tend to withhold judgment and delay important decisions, preferring to "keep their options open" should circumstances change.

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The Creative Inventor - The Skilful Debater - The Goofy Comedian
Real

Benjamin Franklin
Marilyn vos Savant
Thomas Edison
Julia Child
Bill Nye
George Carlin
Lemony Snicket
Adam Savage
Colton Harris-Moore
Fictional
Bugs Bunny
Tom Sawyer
Doc Emmett Brown
Curious George
Inspector Clouseau
Garfield
The Joker

INTP

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- **T – Thinking** preferred to feeling: INTPs tend to value objective criteria above personal preference. When making decisions, they generally give more weight to logic than to social considerations.
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The Detached Philosopher - The Sophisticated Mathematician - The Thoughtful Analyst

Real

Albert Einstein

Immanuel Kant

Charles Darwin

Ted Kaczynski

William James Sidis

John Nash

Noah Webster

Nikola Tesla

Henry David Thoreau

Fictional

Sherlock Holmes

The Architect (The Matrix)

L Lawliet (Death Note)

Dilbert

Howard Roark (The Fountainhead)

Death (Family Guy)

Yoda

Peter Parker/Spider-Man